# EVALUATION DEPARTMENT

### Working with and through private Sector- The DFI component

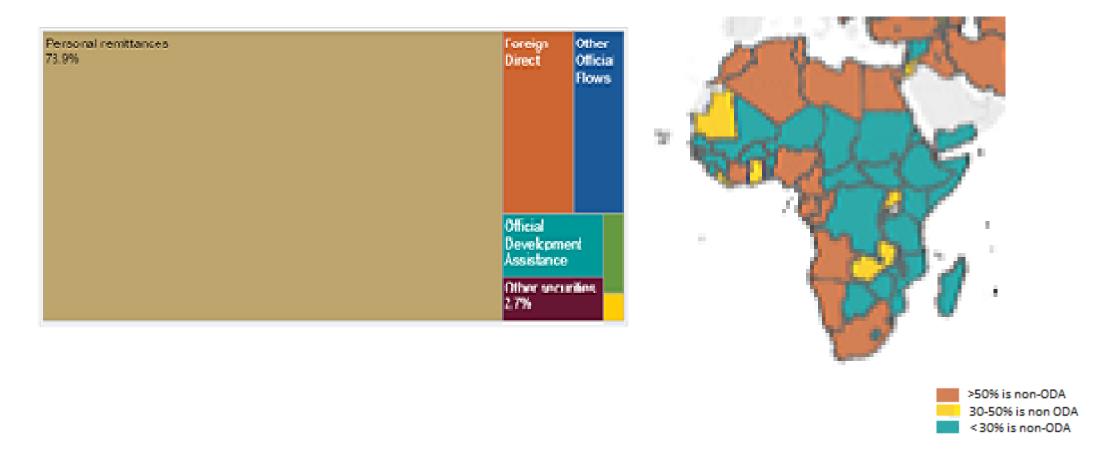


Balbir Singh Senior Adviser Evaluation Department Norwegian Agency for Development Cooperation Norad

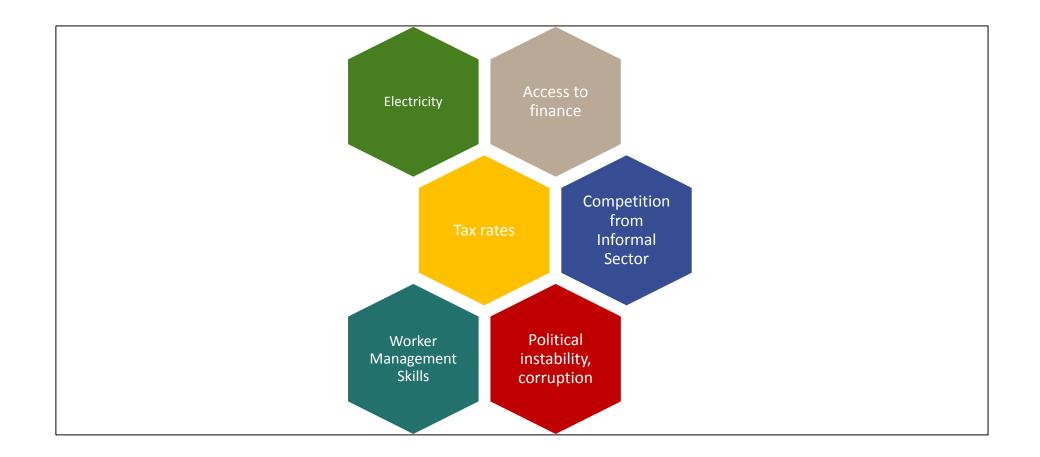
# The standard argument!



# The Landscape

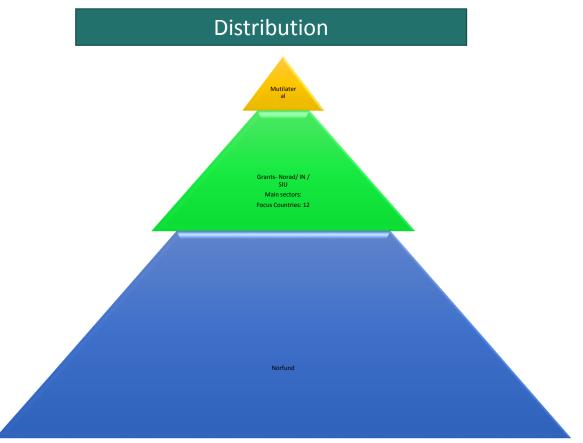


## Private sector development constraints



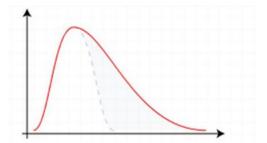
## Norwegian Private Sector Assistance- An illustration

Objectives	Instruments / Partners	Priorities	Scope
Improvement of business and trade environment	Multilateral grants - UNIDO, ILO, Word Bank,	Development of norms	Global
Sustainable and Commercially viable local investments for job creation	Grant- Norad/ Innovation Norway/SIU	Competence development- TVET Enterprise development – project development support	Primarily- 12 Focus countries Sectors: Energy, Fish, Maritime, ICT
Mobilization of private capital and job creation	Annual Capital contribution- Norfund	Equity Investment	Developing countries- Not limited to focus countries Sectors: Energy- 50%, Financial services, SMB, food and Agro

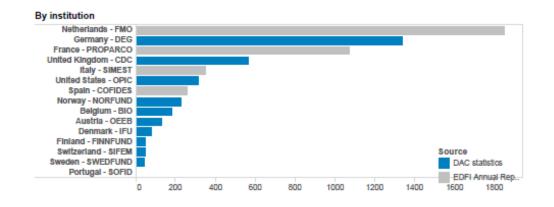


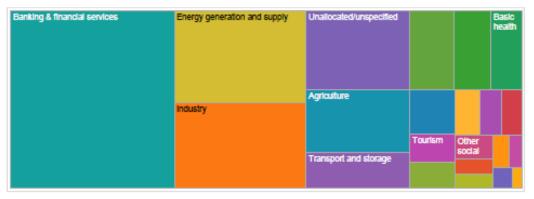
## The current Mantra



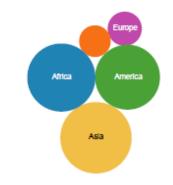


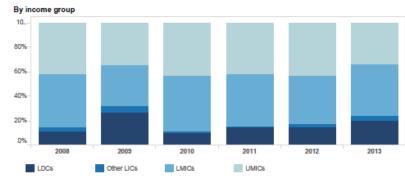
## Good News





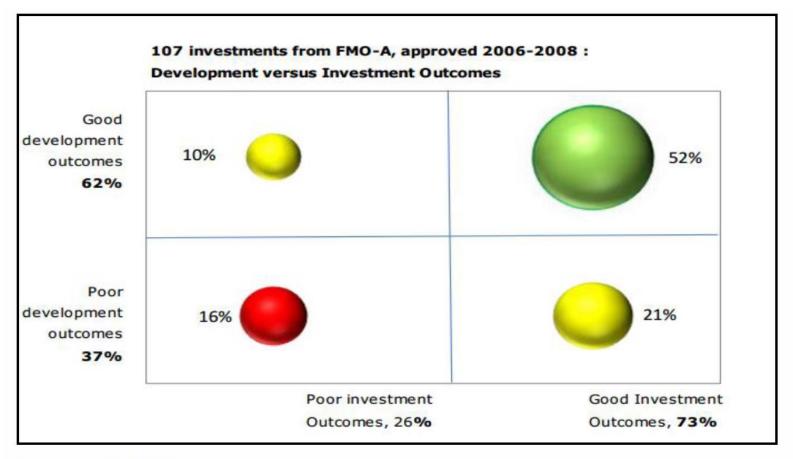
By region





http://www.oecd.org/dac/stats/development-finance-institutions-private-sector-development.htm

## FMO investment outcomes against development outcomes



Source: FMO (2014b)

# Additionality = $A\Omega$

#### Understand the difference between a measure and a metric

- A <u>measure</u> is a systematic way to assign a number to indicate size.
  - Number of jobs, government revenues, no of consumers, electricity production, reduction in CO2 emissions, etc
- A metric gives more information. It compares the measure to a meaningful reference point- a distance function
  - Number of jobs compared to .....? It is the net number that is important

### Chose a <u>meaningful</u> metric

### Create a level playing field

- «The grant is allocated on the base of open competition. », The grant scheme rules for Enterprise Development for Jobs

### Relate budget allocations to metrics

"The Government will : ....Orient development policy towards performance, carry out systematic evaluations that will directly
affect budget decisions, and facilitate full transparency regarding the scope, implementation and impacts of Norwegian
development policy".

### Meaningful metric: Access to electricity



$$\begin{array}{|c|c|} \hline MW & x h \\ \hline & = MWh \\ \hline & x f \\ \hline & = t. CO2 \\ \hline \end{array}$$

### ?????

"What does not get measured does not get achieved



# Thank you for your attention

"Homer

https://www.norad.no/evaluering/

Does measuring weight ensures weight loss?

**Norad** EVALUATION DEPARTMENT