



Supporting private sector development

Lessons of experience

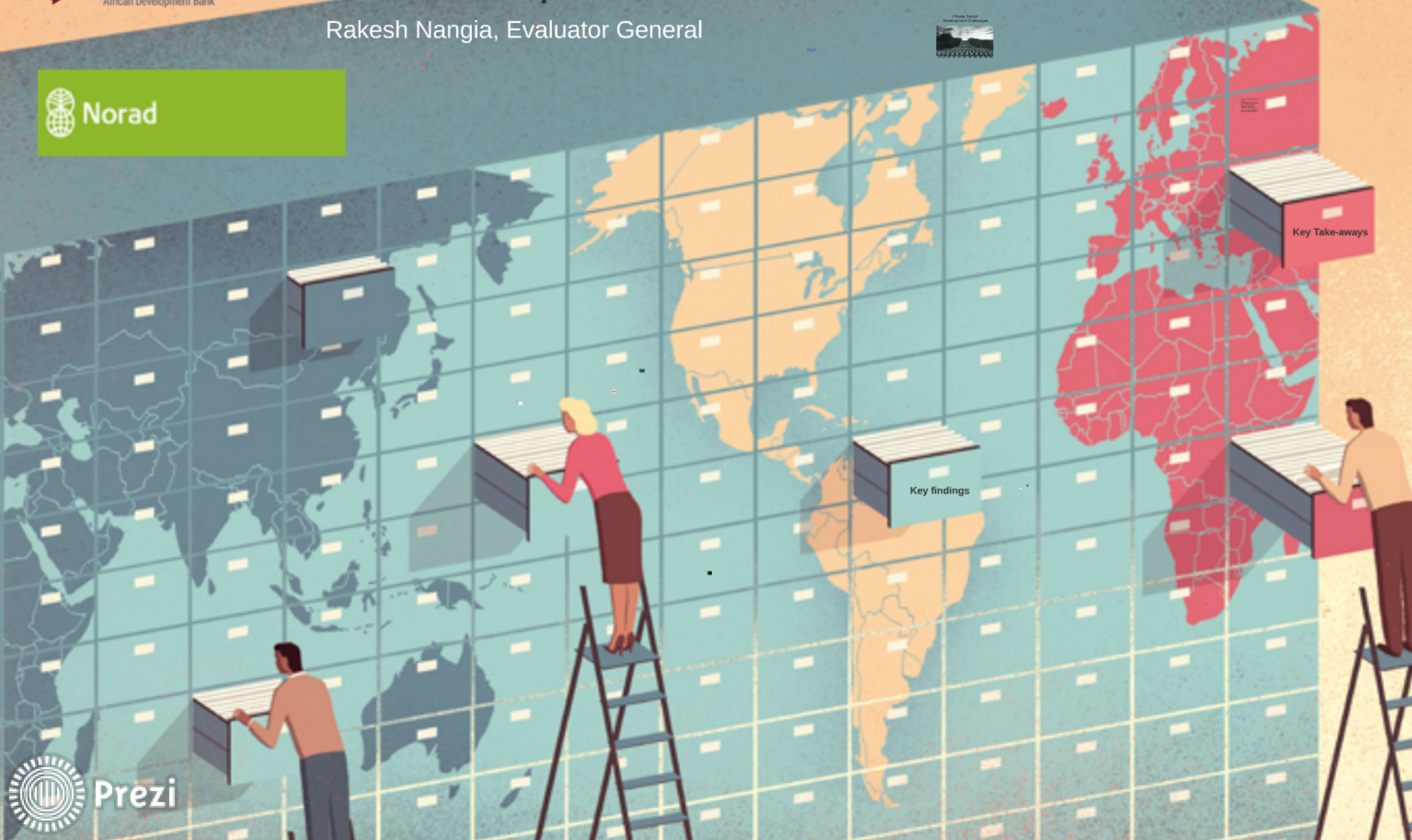
Rakesh Nangia, Evaluator General



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18 Multilateral reports
15 Bilateral reports

33

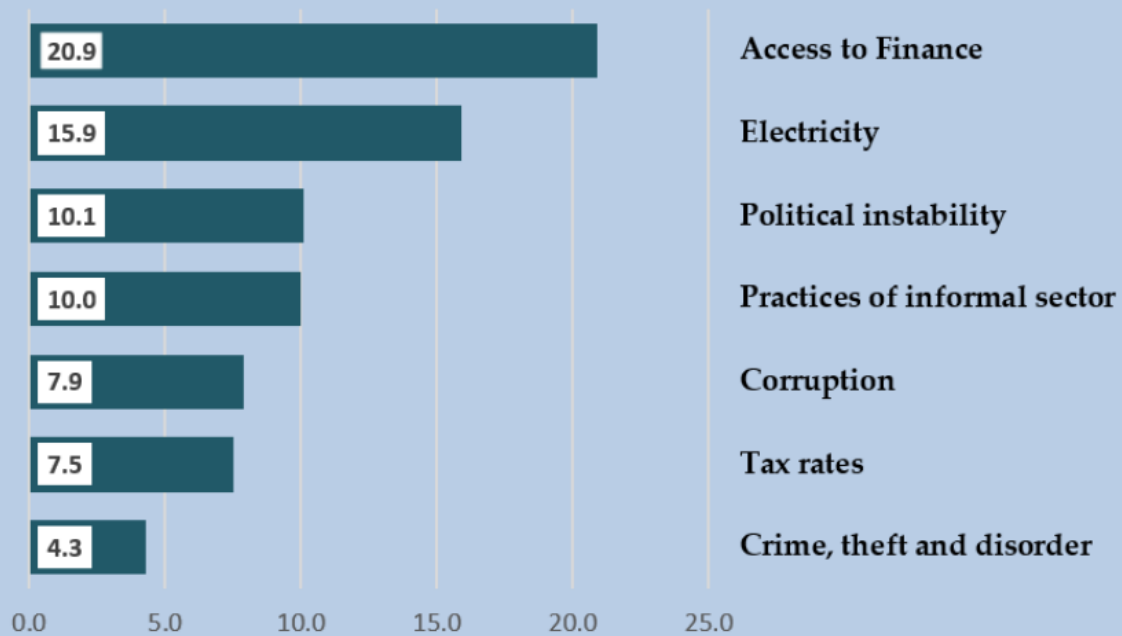
Private Sector Development Challenges



Doing Business

Top obstacles identified to doing business in Africa (% of Firms)

Source: Enterprise surveys 2006-2015

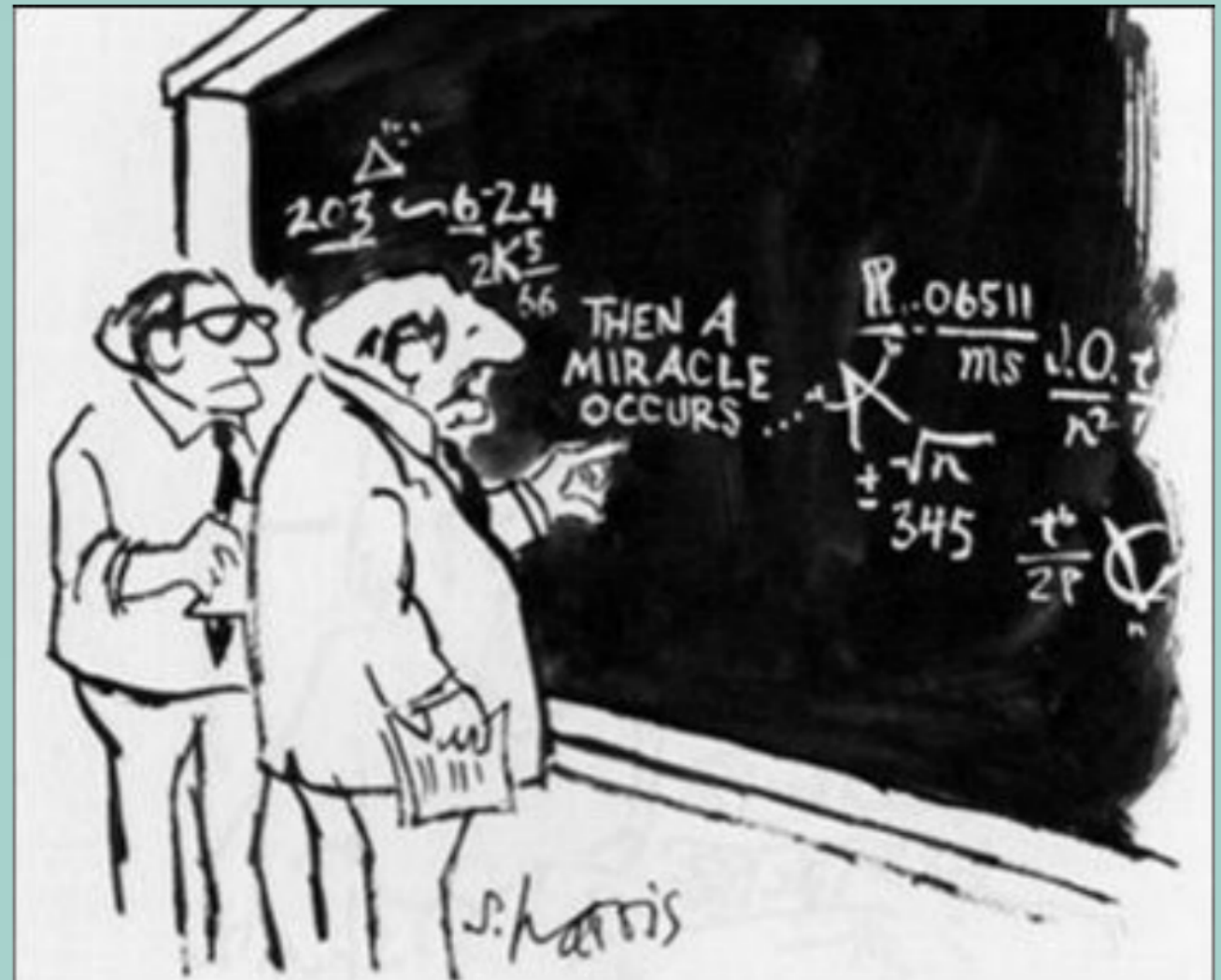


Key findings

*Broad strategic alignment
but challenges translating
into interventions*

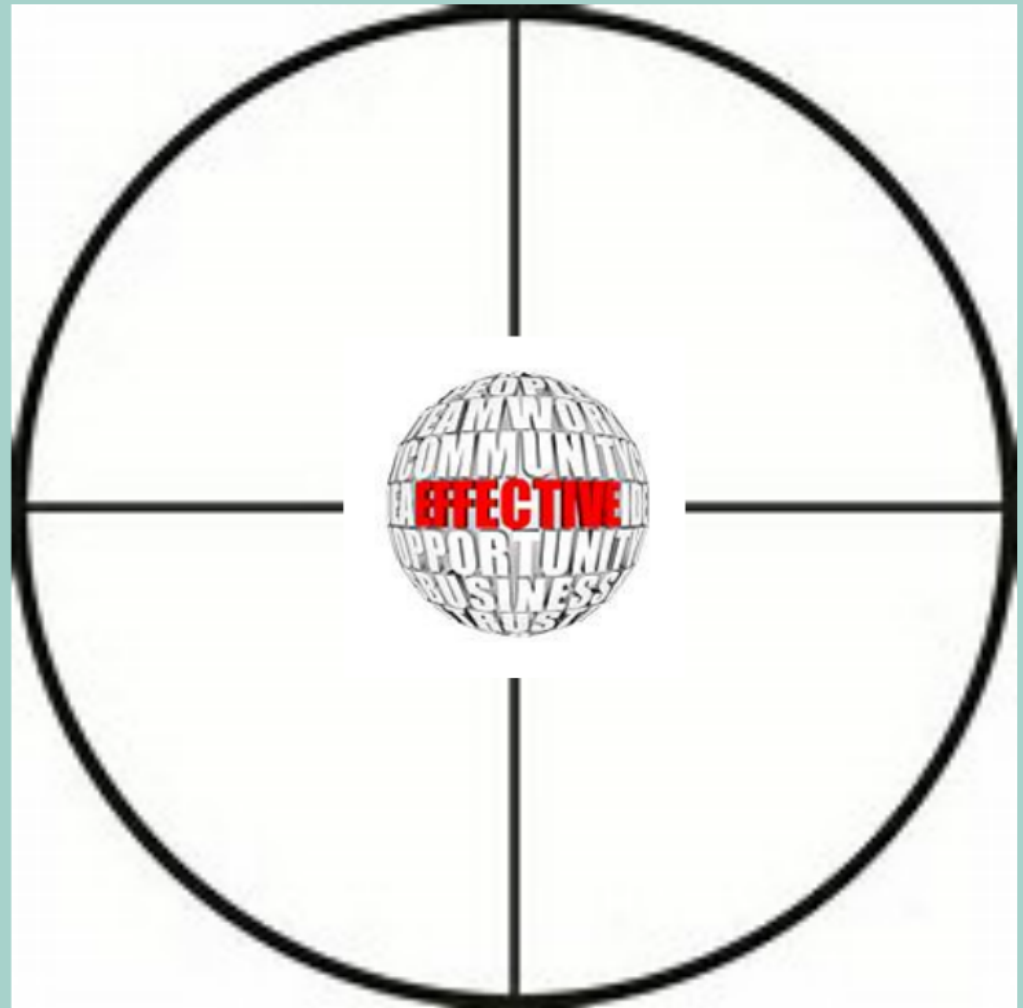


Lack of common theory of change

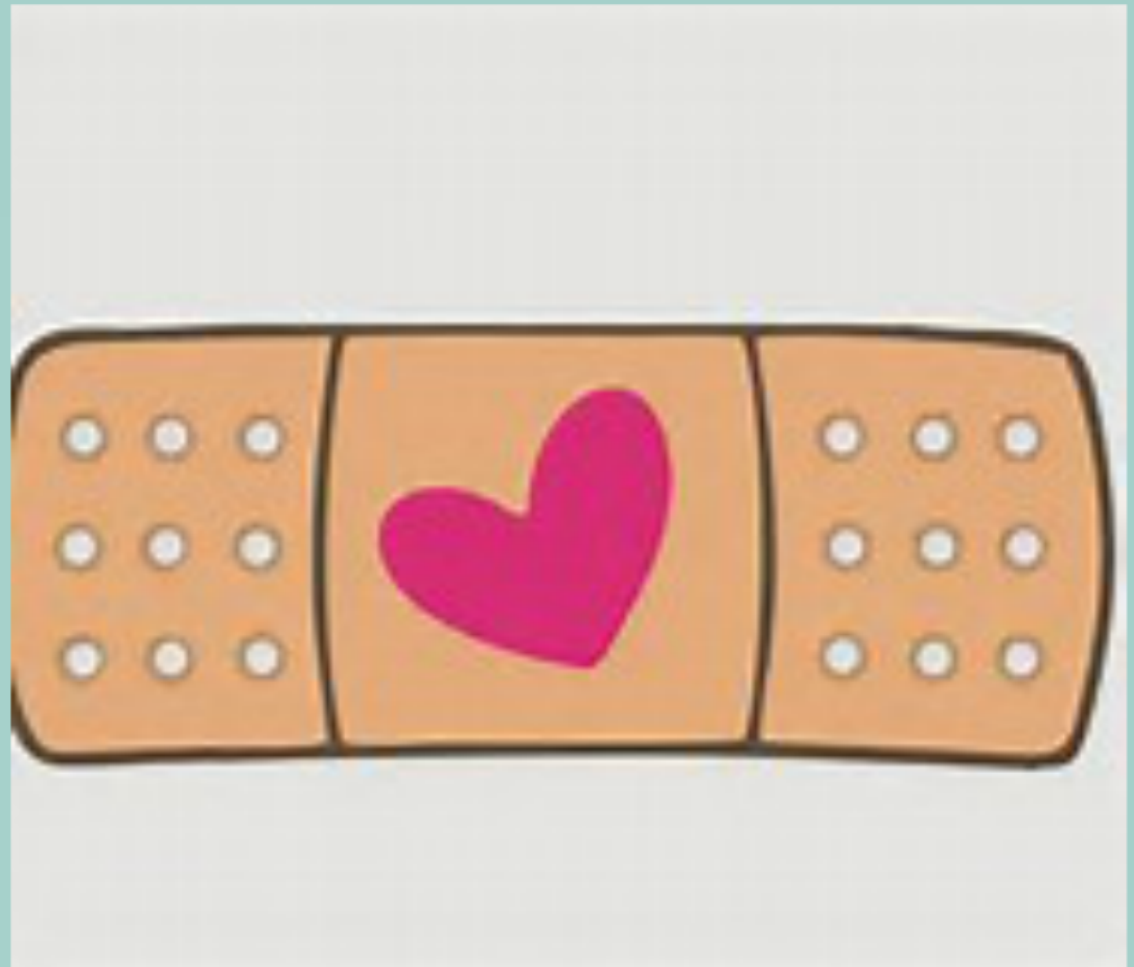


"I think you should be more explicit here in step two."

*Interventions targeting
regulatory reforms
effective, but not
sufficient*



*Gap filling not a
successful strategy*



*Sustainability as a
primary focus during
program design is
rare*



Key Take-aways

- **Additionality / catalytic effects have to be at the heart of PSD program design.**
- **Changing laws and regulations can be promising start to improving business environment but commitment to longer-term institutional development measures is needed for impact.**
- **A rigorous diagnostic and M&E system need to be integrated into life cycle of PSD interventions.**



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life cycle of PSD
interventions**